

California Walnut Board

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An Equal Opportunity Employer and Provider**PRELIMINARY****MONTHLY MANAGEMENT REPORT****Monday, September 9, 2019****August Shipments****Inshell (1000 pounds)**

	<u>2017/18 Marketing Year</u>		<u>2018/19 Marketing Year</u>	
	<u>August 2018</u>	9/1/2017 to <u>8/31/2018</u>	<u>August 2019</u>	9/1/2018 to <u>8/31/2019</u>
Domestic	2,734	22,565	253	16,402
Export	<u>640</u>	<u>281,142</u>	<u>305</u>	<u>322,441</u>
Total	3,374	303,708	558	338,843

Shelled (1000 pounds)

	<u>2017/18 Marketing Year</u>		<u>2018/19 Marketing Year</u>	
	<u>August 2018</u>	9/1/2017 to <u>8/31/2018</u>	<u>August 2019</u>	9/1/2018 to <u>8/31/2019</u>
Domestic	14,888	176,902	17,133	207,395
Export	<u>8,256</u>	<u>236,803</u>	<u>7,181</u>	<u>240,773</u>
Total	23,144	413,705	24,314	448,168

Inshell Equivalent Tonnage*

	<u>2017/18 Marketing Year</u>		<u>2018/19 Marketing Year</u>	
	<u>August 2018</u>	9/1/2017 to <u>8/31/2018</u>	<u>August 2019</u>	9/1/2018 to <u>8/31/2019</u>
Domestic	18,247	211,852	19,552	243,342
Export	<u>9,680</u>	<u>409,055</u>	<u>8,294</u>	<u>434,206</u>
Total	27,927	620,907	27,846	677,549

USDA domestic purchase commitments totaled 12,837,312 pounds for the 2018/2019 crop year.

Final walnut receipts for 2018/2019 as reported by handlers on the

December 31, 2018 Crop Acquisition Report = 672,723 tons.

*2017/18 shellout rate 44.1 -- 2018/19 shellout rate 44.1

(Current year shellout rate is based on a 5-year average - 2013 to 2017)

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE
09/01/2018 - 08/31/2019

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2017/18</u>	<u>2018/19</u>	<u>% Change vs. Prior Year</u>	<u>2017/18</u>	<u>2018/19</u>	<u>% Change vs. Prior Year</u>
North America						
USA	22,565,151	16,401,623	-27.31%	176,902,122	207,394,928	17.24%
Canada	2,847,829	3,239,235	13.74%	17,516,636	16,678,714	-4.78%
Mexico	88,184	171,080	94.00%	188,850	41,675	-77.93%
Sub-Total	25,501,164	19,811,938	-22.31%	194,607,608	224,115,317	15.16%
Central & South America						
Chile	0	440,644	0.00%	0	0	0.00%
Ecuador	92,968	22,500	-75.80%	114,000	20,000	-82.46%
Sub-Total	92,968	463,144	398.18%	114,000	20,000	-82.46%
Europe						
Austria	0	0	0.00%	1,060,775	726,460	-31.52%
Belgium	617,012	1,014,775	64.47%	2,226,000	1,554,000	-30.19%
Denmark	42,000	0	-100.00%	859,620	628,020	-26.94%
France	44,092	44,092	0.00%	561,420	161,480	-71.24%
Germany	11,895,920	11,257,983	-5.36%	53,649,620	41,550,802	-22.55%
Greece	1,255,300	411,710	-67.20%	148,950	644,520	332.71%
Italy	43,977,637	49,839,647	13.33%	3,973,913	4,980,491	25.33%
Netherlands	3,595,314	2,644,087	-26.46%	10,167,904	12,039,882	18.41%
Norway	112,434	0	-100.00%	862,403	986,628	14.40%
Portugal	508,640	154,322	-69.66%	148,000	222,088	50.06%
Spain	19,088,429	18,507,662	-3.04%	21,833,905	25,240,334	15.60%
Sweden	0	86,020	0.00%	1,333,613	1,367,600	2.55%
Switzerland	0	20,000	0.00%	1,040,730	1,193,130	14.64%
U.K.	1,310,205	343,111	-73.81%	8,689,019	10,047,312	15.63%
Sub-Total	82,446,983	84,323,409	2.28%	106,555,872	101,342,747	-4.89%
Middle East/Africa						
Algeria	2,487,740	3,304,881	32.85%	0	164,342	0.00%
Bahrain	128,762	337,253	161.92%	479,468	309,412	-35.47%
Egypt	1,243,822	1,762,802	41.72%	554,842	1,182,130	113.06%
Iraq	0	925,932	0.00%	0	1,175,298	0.00%
Israel	590,606	1,465,704	148.17%	9,300,140	13,666,030	46.94%
Jordan	484,315	1,824,844	276.79%	1,302,020	3,499,226	168.75%
Kuwait	88,184	19,292	-78.12%	851,714	1,419,367	66.65%
Lebanon	4,271,612	7,062,896	65.34%	0	168,046	0.00%
Morocco	6,662,111	8,238,179	23.66%	0	0	0.00%
Pakistan	3,050,001	18,621,223	510.53%	0	42,328	0.00%
Qatar	8,267	30,313	266.67%	364,372	419,850	15.23%
Saudi Arabia	529,490	1,235,484	133.33%	1,270,707	3,701,540	191.30%
Tunisia	2,291,407	110,230	-95.19%	0	22,046	0.00%
Turkey	80,311,536	87,590,605	9.06%	1,124,866	477,552	-57.55%
U.A.E.	28,210,705	62,000,206	119.78%	3,863,876	8,420,654	117.93%
Sub-Total	130,358,558	194,529,844	49.23%	19,112,005	34,667,821	81.39%
Asia / Pacific Rim						
Australia	30,267	25,463	-15.87%	9,735,552	7,913,641	-18.71%
China	9,408,339	2,884,964	-69.34%	3,574,940	2,709,180	-24.22%
Hong Kong	10,346,030	4,867,349	-52.95%	1,602,744	1,777,908	10.93%
India	23,078,951	13,975,614	-39.44%	0	223,740	0.00%
Japan	0	0	0.00%	40,122,230	35,506,840	-11.50%
Korea	1,340,012	674,857	-49.64%	26,555,493	25,628,821	-3.49%
Malaysia	0	0	0.00%	912,632	1,249,639	36.93%
New Zealand	0	0	0.00%	1,191,171	1,817,513	52.58%
Philippines	0	0	0.00%	424,000	360,500	-14.98%
Singapore	88,184	220,460	150.00%	1,316,271	1,520,107	15.49%
Taiwan	358,254	220,918	-38.33%	5,509,377	6,428,017	16.67%
Thailand	0	1,455,036	0.00%	539,588	297,920	-44.79%
Vietnam	18,332,047	12,443,671	-32.12%	124,655	192,480	54.41%
Sub-Total	62,982,084	36,768,332	-41.62%	91,608,653	85,626,306	-6.53%
Other	2,325,801	2,946,398	26.68%	1,706,612	2,396,095	40.40%
GRAND TOTAL	303,707,558	338,843,065	11.57%	413,704,750	448,168,286	8.33%
Domestic Total	22,565,151	16,401,623	-27.31%	176,902,122	207,394,928	17.24%
Export Total	281,142,407	322,441,442	14.69%	236,802,628	240,773,358	1.68%

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
August 2018 / August 2019

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>August 2018</u>	<u>August 2019</u>	<u>% Change vs. Prior Year</u>	<u>August 2018</u>	<u>August 2019</u>	<u>% Change vs. Prior Year</u>
North America						
USA	2,733,846	253,271	-90.74%	14,887,794	17,133,355	15.08%
Canada	28,200	66,600	136.17%	1,654,956	1,361,974	-17.70%
Mexico	0	0	0.00%	22,000	0	-100.00%
Sub-Total	2,762,046	319,871	-88.42%	16,564,750	18,495,329	11.65%
Central & South America						
Chile	0	0	0.00%	0	0	0.00%
Ecuador	0	0	0.00%	0	0	0.00%
Sub-Total	0	0	0.00%	0	0	0.00%
Europe						
Austria	0	0	0.00%	42,000	0	-100.00%
Belgium	0	0	0.00%	168,000	0	-100.00%
Denmark	0	0	0.00%	126,000	84,000	-33.33%
France	0	0	0.00%	0	0	0.00%
Germany	0	0	0.00%	576,074	448,500	-22.15%
Greece	0	0	0.00%	0	0	0.00%
Italy	0	0	0.00%	0	0	0.00%
Netherlands	0	0	0.00%	208,000	755,020	262.99%
Norway	0	0	0.00%	0	0	0.00%
Portugal	0	0	0.00%	0	0	0.00%
Spain	88,000	0	-100.00%	842,719	386,407	-54.15%
Sweden	0	0	0.00%	84,000	126,000	50.00%
Switzerland	0	0	0.00%	42,000	192,000	357.14%
U.K.	0	62,281	0.00%	808,655	547,119	-32.34%
Sub-Total	88,000	62,281	-29.23%	2,897,448	2,539,046	-12.37%
Middle East/Africa						
Algeria	130,420	0	-100.00%	0	0	0.00%
Bahrain	0	0	0.00%	40,000	0	-100.00%
Egypt	0	0	0.00%	0	0	0.00%
Iraq	0	0	0.00%	0	0	0.00%
Israel	0	0	0.00%	109,215	81,500	-25.38%
Jordan	0	0	0.00%	0	0	0.00%
Kuwait	0	0	0.00%	0	38,720	0.00%
Lebanon	0	0	0.00%	0	0	0.00%
Morocco	0	0	0.00%	0	0	0.00%
Pakistan	135,582	0	-100.00%	0	0	0.00%
Qatar	0	0	0.00%	40,000	0	-100.00%
Saudi Arabia	0	0	0.00%	17,600	0	-100.00%
Tunisia	0	0	0.00%	0	0	0.00%
Turkey	45,194	0	-100.00%	0	207,000	0.00%
U.A.E.	0	176,184	0.00%	271,576	161,268	-40.62%
Sub-Total	311,196	176,184	-43.38%	478,391	488,488	2.11%
Asia / Pacific Rim						
Australia	0	0	0.00%	745,878	303,380	-59.33%
China	169,756	0	-100.00%	101,310	39,000	-61.50%
Hong Kong	0	0	0.00%	81,490	81,800	0.38%
India	0	0	0.00%	0	0	0.00%
Japan	0	0	0.00%	1,009,936	1,181,307	16.97%
Korea	0	0	0.00%	840,855	702,170	-16.49%
Malaysia	0	0	0.00%	46,825	43,575	-6.94%
New Zealand	0	0	0.00%	64,500	156,000	141.86%
Philippines	0	0	0.00%	67,000	0	-100.00%
Singapore	0	0	0.00%	80,950	49,000	-39.47%
Taiwan	0	0	0.00%	25,650	171,425	568.32%
Thailand	0	0	0.00%	41,950	0	-100.00%
Vietnam	0	0	0.00%	23,875	0	-100.00%
Sub-Total	169,756	0	-100.00%	3,130,219	2,727,657	-12.86%
Other	42,611	0	-100.00%	72,720	63,360	-12.87%
GRAND TOTAL	3,373,609	558,336	-83.45%	23,143,528	24,313,880	5.06%
Domestic Total	2,733,846	253,271	-90.74%	14,887,794	17,133,355	15.08%
Export Total	639,763	305,065	-52.32%	8,255,734	7,180,525	-13.02%