

California Walnut Board

101 Parkshore Drive, Suite 250

Folsom, CA 95630-4726

Telephone (916) 932-7070

FAX (916) 932-7071

info@walnuts.org

An Equal Opportunity Employer and Provider

MONTHLY MANAGEMENT REPORT
Tuesday, April 7, 2020
March Shipments

Inshell (1000 pounds)

	<u>2018/19 Marketing Year</u>		<u>2019/20 Marketing Year</u>	
		9/1/2018 to		9/1/2019 to
	<u>March 2019</u>	<u>3/31/2019</u>	<u>March 2020</u>	<u>3/31/2020</u>
Domestic	762	14,601	505	9,319
Export	<u>16,086</u>	<u>311,550</u>	<u>8,779</u>	<u>252,339</u>
Total	16,848	326,151	9,284	261,658

Shelled (1000 pounds)

	<u>2018/19 Marketing Year</u>		<u>2019/20 Marketing Year</u>	
		9/1/2018 to		9/1/2019 to
	<u>March 2019</u>	<u>3/31/2019</u>	<u>March 2020</u>	<u>3/31/2020</u>
Domestic	18,684	123,711	22,144	128,452
Export	<u>30,624</u>	<u>171,155</u>	<u>26,681</u>	<u>163,570</u>
Total	49,309	294,866	48,826	292,022

Inshell Equivalent Tonnage*

	<u>2018/19 Marketing Year</u>		<u>2019/20 Marketing Year</u>	
		9/1/2018 to		9/1/2019 to
	<u>March 2019</u>	<u>3/31/2019</u>	<u>March 2020</u>	<u>3/31/2020</u>
Domestic	21,517	147,245	25,416	150,628
Export	<u>42,686</u>	<u>349,389</u>	<u>34,709</u>	<u>312,044</u>
Total	64,203	496,634	60,126	462,672

USDA domestic purchase commitments total 9,856,512 pounds for the 2019/20 crop year.

Final walnut receipts for 2019/2020 as reported by handlers on the

December 31, 2019 Crop Acquisition Report = 650,730 tons

*2018/19 shellout rate 44.2 -- 2019/20 shellout rate 44.0

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE
09/01/2019 - 03/31/2020

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2018/19</u>	<u>2019/20</u>	<u>% Change vs. Prior Year</u>	<u>2018/19</u>	<u>2019/20</u>	<u>% Change vs. Prior Year</u>
North America						
USA	14,600,617	9,319,124	-36.17%	123,710,881	128,452,467	3.83%
Canada	2,825,827	2,163,048	-23.45%	10,539,594	10,092,623	-4.24%
Mexico	171,080	168,184	-1.69%	41,675	29,500	-29.21%
Sub-Total	17,597,524	11,650,356	-33.80%	134,292,150	138,574,590	3.19%
Central & South America						
Chile	176,092	704,828	300.26%	0	0	0.00%
Ecuador	22,500	0	-100.00%	0	0	0.00%
Sub-Total	198,592	704,828	254.91%	0	0	0.00%
Europe						
Austria	0	0	0.00%	571,300	318,160	-44.31%
Belgium	1,014,775	87,842	-91.34%	1,302,000	336,000	-74.19%
Denmark	0	0	0.00%	336,020	462,020	37.50%
France	44,092	44,092	0.00%	38,170	158,928	316.37%
Germany	9,544,438	11,017,964	15.44%	30,383,912	46,215,800	52.11%
Greece	411,710	881,748	114.17%	644,520	77,000	-88.05%
Italy	49,839,647	50,095,603	0.51%	4,546,798	3,465,887	-23.77%
Netherlands	2,089,079	2,138,466	2.36%	6,629,693	8,487,254	28.02%
Norway	0	0	0.00%	606,378	493,639	-18.59%
Portugal	154,322	0	-100.00%	180,090	251,168	39.47%
Spain	17,626,282	17,823,005	1.12%	16,560,669	16,587,421	0.16%
Sweden	86,020	0	-100.00%	1,075,600	587,600	-45.37%
Switzerland	20,000	0	-100.00%	767,580	383,050	-50.10%
U.K.	280,830	211,182	-24.80%	6,381,905	5,302,001	-16.92%
Sub-Total	81,111,195	82,299,902	1.47%	70,024,635	83,125,928	18.71%
Middle East/Africa						
Algeria	2,731,685	4,055,428	48.46%	0	0	0.00%
Bahrain	337,253	176,368	-47.70%	232,192	267,770	15.32%
Egypt	1,718,710	2,089,864	21.59%	1,167,410	889,658	-23.79%
Iraq	925,932	1,014,124	9.52%	1,175,298	294,000	-74.99%
Israel	1,377,612	573,116	-58.40%	11,322,102	5,960,694	-47.35%
Jordan	1,740,162	617,196	-64.53%	3,037,226	1,618,953	-46.70%
Kuwait	19,292	0	-100.00%	1,002,677	829,058	-17.32%
Lebanon	7,018,804	1,432,062	-79.60%	168,046	-42,000	-124.99%
Morocco	8,238,179	5,425,808	-34.14%	0	0	0.00%
Pakistan	17,562,935	44,092	-99.75%	42,328	0	-100.00%
Qatar	30,313	16,534	-45.46%	419,850	331,762	-20.98%
Saudi Arabia	1,146,392	330,692	-71.15%	3,503,760	1,930,774	-44.89%
Tunisia	110,230	264,552	140.00%	22,046	64,328	191.79%
Turkey	86,218,795	83,162,903	-3.54%	128,001	411,796	221.71%
U.A.E.	60,029,813	32,790,996	-45.38%	7,718,887	4,426,910	-42.65%
Sub-Total	189,206,107	131,993,735	-30.24%	29,939,823	16,983,703	-43.27%
Asia / Pacific Rim						
Australia	25,463	2,000	-92.15%	5,383,673	4,673,234	-13.20%
China	2,727,327	817,245	-70.03%	1,965,280	930,000	-52.68%
Hong Kong	4,119,257	143,079	-96.53%	1,051,096	519,400	-50.58%
India	13,492,585	16,506,953	22.34%	223,740	1,346,726	501.92%
Japan	0	0	0.00%	22,539,423	22,576,757	0.17%
Korea	674,857	842,160	24.79%	18,767,734	14,141,356	-24.65%
Malaysia	0	0	0.00%	930,879	518,669	-44.28%
New Zealand	0	0	0.00%	1,001,294	998,830	-0.25%
Philippines	0	0	0.00%	229,000	245,450	7.18%
Singapore	220,460	264,552	20.00%	1,216,652	1,006,835	-17.25%
Taiwan	220,918	325,133	47.17%	5,307,890	4,857,640	-8.48%
Thailand	1,455,036	0	-100.00%	207,490	272,975	31.56%
Vietnam	12,203,719	14,135,859	15.83%	108,480	40,000	-63.13%
Sub-Total	35,139,622	33,036,981	-5.98%	58,932,631	52,127,872	-11.55%
Other	2,897,956	1,972,414	-31.94%	1,676,659	1,210,091	-27.83%
GRAND TOTAL	326,150,996	261,658,216	-19.77%	294,865,898	292,022,184	-0.96%
Domestic Total	14,600,617	9,319,124	-36.17%	123,710,881	128,452,467	3.83%
Export Total	311,550,379	252,339,092	-19.01%	171,155,017	163,569,717	-4.43%

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
March 2019 / March 2020

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>March 2019</u>	<u>March 2020</u>	<u>% Change vs. Prior Year</u>	<u>March 2019</u>	<u>March 2020</u>	<u>% Change vs. Prior Year</u>
North America						
USA	762,021	504,852	-33.75%	18,684,441	22,144,338	18.52%
Canada	162,276	15,250	-90.60%	1,379,965	1,705,365	23.58%
Mexico	0	0	0.00%	22,000	0	-100.00%
Sub-Total	924,297	520,102	-43.73%	20,086,406	23,849,703	18.74%
Central & South America						
Chile	0	0	0.00%	0	0	0.00%
Ecuador	0	0	0.00%	0	0	0.00%
Sub-Total	0	0	0.00%	0	0	0.00%
Europe						
Austria	0	0	0.00%	67,000	0	-100.00%
Belgium	0	0	0.00%	252,000	0	-100.00%
Denmark	0	0	0.00%	84,000	168,020	100.02%
France	0	0	0.00%	21,120	42,020	98.96%
Germany	396,828	88,184	-77.78%	6,840,980	7,905,488	15.56%
Greece	0	0	0.00%	57,000	0	-100.00%
Italy	1,057,380	705,560	-33.27%	597,079	252,285	-57.75%
Netherlands	75,893	167,990	121.35%	1,677,434	1,841,088	9.76%
Norway	0	0	0.00%	165,000	78,524	-52.41%
Portugal	0	0	0.00%	41,998	83,598	99.05%
Spain	969,836	484,644	-50.03%	2,094,106	2,257,596	7.81%
Sweden	42,020	0	-100.00%	252,000	152,400	-39.52%
Switzerland	0	0	0.00%	126,000	107,550	-14.64%
U.K.	44,092	0	-100.00%	1,042,628	885,144	-15.10%
Sub-Total	2,586,049	1,446,378	-44.07%	13,318,345	13,773,713	3.42%
Middle East/Africa						
Algeria	925,656	396,836	-57.13%	0	0	0.00%
Bahrain	176,000	0	-100.00%	74,800	41,800	-44.12%
Egypt	0	83,224	0.00%	138,380	44,000	-68.20%
Iraq	88,184	220,460	150.00%	0	0	0.00%
Israel	348,664	0	-100.00%	1,506,608	818,488	-45.67%
Jordan	66,138	44,092	-33.33%	210,000	84,000	-60.00%
Kuwait	0	0	0.00%	241,117	161,418	-33.05%
Lebanon	88,000	88,184	0.21%	42,000	0	-100.00%
Morocco	396,660	662,780	67.09%	0	0	0.00%
Pakistan	1,672,765	0	-100.00%	0	0	0.00%
Qatar	0	0	0.00%	138,688	63,580	-54.16%
Saudi Arabia	88,184	66,140	-25.00%	396,243	306,974	-22.53%
Tunisia	44,092	44,092	0.00%	0	42,328	0.00%
Turkey	1,806,614	2,069,310	14.54%	22,000	124,886	467.66%
U.A.E.	6,426,797	440,920	-93.14%	1,217,071	528,934	-56.54%
Sub-Total	12,127,754	4,116,038	-66.06%	3,986,907	2,216,408	-44.41%
Asia / Pacific Rim						
Australia	23,258	0	-100.00%	1,005,890	759,064	-24.54%
China	0	264,552	0.00%	198,000	67,000	-66.16%
Hong Kong	86,806	132,276	52.38%	64,250	58,388	-9.12%
India	352,740	1,309,272	271.17%	77,330	0	-100.00%
Japan	0	0	0.00%	5,912,373	5,327,339	-9.90%
Korea	0	0	0.00%	2,768,128	1,540,942	-44.33%
Malaysia	0	0	0.00%	214,294	63,050	-70.58%
New Zealand	0	0	0.00%	186,850	236,020	26.32%
Philippines	0	0	0.00%	67,000	34,950	-47.84%
Singapore	220,460	0	-100.00%	184,076	133,174	-27.65%
Taiwan	0	22,000	0.00%	896,482	524,740	-41.47%
Thailand	0	0	0.00%	84,000	67,750	-19.35%
Vietnam	263,670	1,304,381	394.70%	42,000	0	-100.00%
Sub-Total	946,934	3,032,481	220.24%	11,700,673	8,812,417	-24.68%
Other	262,807	168,625	-35.84%	216,546	173,494	-19.88%
GRAND TOTAL	16,847,841	9,283,624	-44.90%	49,308,877	48,825,735	-0.98%
Domestic Total	762,021	504,852	-33.75%	18,684,441	22,144,338	18.52%
Export Total	16,085,820	8,778,772	-45.43%	30,624,436	26,681,397	-12.88%