

California Walnut Board

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An Equal Opportunity Employer and Provider

MONTHLY MANAGEMENT REPORT

Thursday, July 9, 2020

June Shipments

Inshell (1000 pounds)

	<u>2018/19 Marketing Year</u>		<u>2019/20 Marketing Year</u>	
		9/1/2018 to		9/1/2019 to
	<u>June 2019</u>	<u>6/30/2019</u>	<u>June 2020</u>	<u>6/30/2020</u>
Domestic	32	16,029	494	10,326
Export	<u>894</u>	<u>321,119</u>	<u>4,709</u>	<u>269,230</u>
Total	926	337,148	5,203	279,556

Shelled (1000 pounds)

	<u>2018/19 Marketing Year</u>		<u>2019/20 Marketing Year</u>	
		9/1/2018 to		9/1/2019 to
	<u>June 2019</u>	<u>6/30/2019</u>	<u>June 2020</u>	<u>6/30/2020</u>
Domestic	14,875	173,933	15,815	171,583
Export	<u>12,631</u>	<u>223,367</u>	<u>13,911</u>	<u>216,472</u>
Total	27,506	397,301	29,727	388,055

Inshell Equivalent Tonnage*

	<u>2018/19 Marketing Year</u>		<u>2019/20 Marketing Year</u>	
		9/1/2018 to		9/1/2019 to
	<u>June 2019</u>	<u>6/30/2019</u>	<u>June 2020</u>	<u>6/30/2020</u>
Domestic	16,843	204,772	18,219	200,144
Export	<u>14,736</u>	<u>413,238</u>	<u>18,162</u>	<u>380,605</u>
Total	31,578	618,009	36,382	580,749

USDA domestic purchase commitments total 9,856,512 pounds for the 2019/20 crop year.

Final walnut receipts for 2019/2020 as reported by handlers on the

December 31, 2019 Crop Acquisition Report = 650,730 tons

*2018/19 shellout rate 44.2 -- 2019/20 shellout rate 44.0

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE
09/01/2019 - 06/30/2020

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2018/19</u>	<u>2019/20</u>	<u>% Change vs. Prior Year</u>	<u>2018/19</u>	<u>2019/20</u>	<u>% Change vs. Prior Year</u>
North America						
USA	16,028,772	10,326,160	-35.58%	173,933,491	171,583,066	-1.35%
Canada	3,142,135	2,182,312	-30.55%	13,802,590	13,555,331	-1.79%
Mexico	171,080	168,184	-1.69%	41,675	29,500	-29.21%
Sub-Total	19,341,987	12,676,656	-34.46%	187,777,756	185,167,897	-1.39%
Central & South America						
Chile	440,644	704,828	59.95%	0	0	0.00%
Ecuador	22,500	0	-100.00%	20,000	0	-100.00%
Sub-Total	463,144	704,828	52.18%	20,000	0	-100.00%
Europe						
Austria	0	0	0.00%	684,700	467,120	-31.78%
Belgium	1,014,775	87,842	-91.34%	1,554,000	336,000	-78.38%
Denmark	0	0	0.00%	544,020	756,040	38.97%
France	44,092	44,092	0.00%	97,240	197,928	103.55%
Germany	10,993,983	11,943,528	8.64%	40,842,322	57,291,406	40.27%
Greece	411,710	881,748	114.17%	644,520	77,000	-88.05%
Italy	49,839,647	50,536,431	1.40%	4,938,491	4,085,299	-17.28%
Netherlands	2,644,087	2,182,558	-17.46%	10,539,658	10,954,254	3.93%
Norway	0	0	0.00%	930,628	766,440	-17.64%
Portugal	154,322	0	-100.00%	222,088	251,168	13.09%
Spain	18,507,662	18,243,680	-1.43%	21,751,654	23,011,107	5.79%
Sweden	86,020	0	-100.00%	1,157,600	839,600	-27.47%
Switzerland	20,000	0	-100.00%	917,130	551,025	-39.92%
U.K.	280,830	409,311	45.75%	8,604,004	8,193,415	-4.77%
Sub-Total	83,997,128	84,329,190	0.40%	93,428,055	107,777,802	15.36%
Middle East/Africa						
Algeria	3,216,697	5,907,036	83.64%	164,342	0	-100.00%
Bahrain	337,253	176,368	-47.70%	269,812	267,770	-0.76%
Egypt	1,762,802	2,354,416	33.56%	1,167,410	1,023,418	-12.33%
Iraq	925,932	1,631,432	76.19%	1,175,298	334,250	-71.56%
Israel	1,465,704	617,208	-57.89%	13,299,530	7,094,087	-46.66%
Jordan	1,824,844	705,380	-61.35%	3,499,226	1,765,703	-49.54%
Kuwait	19,292	0	-100.00%	1,380,647	944,998	-31.55%
Lebanon	7,062,896	1,557,614	-77.95%	168,046	-42,000	-124.99%
Morocco	8,238,179	5,602,176	-32.00%	0	0	0.00%
Pakistan	18,621,223	256,285	-98.62%	42,328	0	-100.00%
Qatar	30,313	16,534	-45.46%	419,850	413,465	-1.52%
Saudi Arabia	1,235,484	460,433	-62.73%	3,701,540	2,243,912	-39.38%
Tunisia	110,230	308,644	180.00%	22,046	64,328	191.79%
Turkey	86,887,339	90,454,854	4.11%	251,022	620,596	147.23%
U.A.E.	61,912,206	35,124,100	-43.27%	8,175,388	5,044,660	-38.29%
Sub-Total	193,650,394	145,172,480	-25.03%	33,736,485	19,775,187	-41.38%
Asia / Pacific Rim						
Australia	25,463	2,000	-92.15%	7,040,693	6,318,259	-10.26%
China	2,884,964	861,337	-70.14%	2,457,280	1,064,525	-56.68%
Hong Kong	4,867,349	275,355	-94.34%	1,532,028	850,560	-44.48%
India	13,975,614	17,509,072	25.28%	223,740	1,470,365	557.18%
Japan	0	0	0.00%	33,339,985	33,190,134	-0.45%
Korea	674,857	842,160	24.79%	24,310,861	21,355,686	-12.16%
Malaysia	0	0	0.00%	1,206,064	729,319	-39.53%
New Zealand	0	0	0.00%	1,558,513	1,329,315	-14.71%
Philippines	0	0	0.00%	335,500	312,450	-6.87%
Singapore	220,460	264,552	20.00%	1,386,972	1,251,055	-9.80%
Taiwan	220,918	325,133	47.17%	6,256,592	5,630,522	-10.01%
Thailand	1,455,036	0	-100.00%	249,490	312,975	25.45%
Vietnam	12,423,995	14,312,009	15.20%	192,480	104,750	-45.58%
Sub-Total	36,748,656	34,391,618	-6.41%	80,090,198	73,919,915	-7.70%
Other	2,946,398	2,280,966	-22.58%	2,248,478	1,413,846	-37.12%
GRAND TOTAL	337,147,707	279,555,738	-17.08%	397,300,972	388,054,647	-2.33%
Domestic Total	16,028,772	10,326,160	-35.58%	173,933,491	171,583,066	-1.35%
Export Total	321,118,935	269,229,578	-16.16%	223,367,481	216,471,581	-3.09%

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
June 2019 / June 2020

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>June 2019</u>	<u>June 2020</u>	<u>% Change vs. Prior Year</u>	<u>June 2019</u>	<u>June 2020</u>	<u>% Change vs. Prior Year</u>
North America						
USA	31,930	494,398	1448.38%	14,874,663	15,815,390	6.32%
Canada	51,500	5,500	-89.32%	1,105,720	1,379,368	24.75%
Mexico	0	0	0.00%	0	0	0.00%
Sub-Total	83,430	499,898	499.18%	15,980,383	17,194,758	7.60%
Central & South America						
Chile	264,552	0	-100.00%	0	0	0.00%
Ecuador	0	0	0.00%	0	0	0.00%
Sub-Total	264,552	0	-100.00%	0	0	0.00%
Europe						
Austria	0	0	0.00%	0	30,000	0.00%
Belgium	0	0	0.00%	84,000	0	-100.00%
Denmark	0	0	0.00%	42,000	42,000	0.00%
France	0	0	0.00%	0	39,000	0.00%
Germany	-110	440,552	400601.82%	546,800	3,130,831	472.57%
Greece	0	0	0.00%	0	0	0.00%
Italy	0	0	0.00%	0	83,380	0.00%
Netherlands	0	44,092	0.00%	1,573,492	487,598	-69.01%
Norway	0	0	0.00%	40,000	37,300	-6.75%
Portugal	0	0	0.00%	0	0	0.00%
Spain	0	352,724	0.00%	1,730,595	707,446	-59.12%
Sweden	0	0	0.00%	0	42,000	0.00%
Switzerland	0	0	0.00%	42,000	83,975	99.94%
U.K.	0	198,129	0.00%	805,728	1,462,813	81.55%
Sub-Total	-110	1,035,497	941460.91%	4,864,615	6,146,343	26.35%
Middle East/Africa						
Algeria	0	749,308	0.00%	0	0	0.00%
Bahrain	0	0	0.00%	0	0	0.00%
Egypt	0	0	0.00%	0	72,160	0.00%
Iraq	0	0	0.00%	0	40,250	0.00%
Israel	0	0	0.00%	449,100	308,550	-31.30%
Jordan	40,590	0	-100.00%	42,000	0	-100.00%
Kuwait	0	0	0.00%	0	115,940	0.00%
Lebanon	0	0	0.00%	0	0	0.00%
Morocco	0	0	0.00%	0	0	0.00%
Pakistan	44,092	0	-100.00%	0	0	0.00%
Qatar	0	0	0.00%	0	0	0.00%
Saudi Arabia	0	0	0.00%	41,800	119,680	186.32%
Tunisia	0	0	0.00%	0	0	0.00%
Turkey	448,452	1,143,668	155.03%	42,000	84,000	100.00%
U.A.E.	0	1,364,184	0.00%	41,998	164,340	291.30%
Sub-Total	533,134	3,257,160	510.95%	616,898	904,920	46.69%
Asia / Pacific Rim						
Australia	0	0	0.00%	712,625	684,025	-4.01%
China	0	0	0.00%	252,000	0	-100.00%
Hong Kong	0	0	0.00%	166,640	110,938	-33.43%
India	40,289	388,451	864.16%	0	123,639	0.00%
Japan	0	0	0.00%	3,170,355	1,809,603	-42.92%
Korea	0	0	0.00%	1,070,165	2,046,456	91.23%
Malaysia	0	0	0.00%	53,140	101,200	90.44%
New Zealand	0	0	0.00%	204,500	155,110	-24.15%
Philippines	0	0	0.00%	64,500	67,000	3.88%
Singapore	0	0	0.00%	75,900	71,920	-5.24%
Taiwan	0	0	0.00%	107,020	270,652	152.90%
Thailand	0	0	0.00%	0	40,000	0.00%
Vietnam	0	22,046	0.00%	0	0	0.00%
Sub-Total	40,289	410,497	918.88%	5,876,845	5,480,543	-6.74%
Other	4,350	0	-100.00%	167,093	0	-100.00%
GRAND TOTAL	925,645	5,203,052	462.10%	27,505,834	29,726,564	8.07%
Domestic Total	31,930	494,398	1448.38%	14,874,663	15,815,390	6.32%
Export Total	893,715	4,708,654	426.86%	12,631,171	13,911,174	10.13%