

California Walnut Board

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An Equal Opportunity Employer and Provider

MONTHLY MANAGEMENT REPORT

Friday, August 7, 2020

July Shipments

Inshell (1000 pounds)

	<u>2018/19 Marketing Year</u>		<u>2019/20 Marketing Year</u>	
		9/1/2018 to		9/1/2019 to
	<u>July 2019</u>	<u>7/31/2019</u>	<u>July 2020</u>	<u>7/31/2020</u>
Domestic	120	16,148	102	10,429
Export	<u>1,017</u>	<u>322,136</u>	<u>3,180</u>	<u>272,410</u>
Total	1,137	338,285	3,282	282,838

Shelled (1000 pounds)

	<u>2018/19 Marketing Year</u>		<u>2019/20 Marketing Year</u>	
		9/1/2018 to		9/1/2019 to
	<u>July 2019</u>	<u>7/31/2019</u>	<u>July 2020</u>	<u>7/31/2020</u>
Domestic	16,260	190,194	15,362	187,029
Export	<u>7,706</u>	<u>231,074</u>	<u>9,251</u>	<u>225,752</u>
Total	23,967	421,267	24,612	412,781

Inshell Equivalent Tonnage*

	<u>2018/19 Marketing Year</u>		<u>2019/20 Marketing Year</u>	
		9/1/2018 to		9/1/2019 to
	<u>July 2019</u>	<u>7/31/2019</u>	<u>July 2020</u>	<u>7/31/2020</u>
Domestic	18,454	223,226	17,507	217,747
Export	<u>9,226</u>	<u>422,464</u>	<u>12,102</u>	<u>392,742</u>
Total	27,680	645,689	29,610	610,488

USDA domestic purchase commitments total 9,856,512 pounds for the 2019/20 crop year.

Final walnut receipts for 2019/2020 as reported by handlers on the

December 31, 2019 Crop Acquisition Report = 650,730 tons

*2018/19 shellout rate 44.2 -- 2019/20 shellout rate 44.0

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE
09/01/2019 - 07/31/2020

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2018/19</u>	<u>2019/20</u>	<u>% Change vs. Prior Year</u>	<u>2018/19</u>	<u>2019/20</u>	<u>% Change vs. Prior Year</u>
North America						
USA	16,148,352	10,428,515	-35.42%	190,193,863	187,028,610	-1.66%
Canada	3,172,635	2,191,721	-30.92%	15,316,740	14,812,726	-3.29%
Mexico	171,080	168,184	-1.69%	41,675	54,000	29.57%
Sub-Total	19,492,067	12,788,420	-34.39%	205,552,278	201,895,336	-1.78%
Central & South America						
Chile	440,644	704,828	59.95%	0	0	0.00%
Ecuador	22,500	0	-100.00%	20,000	0	-100.00%
Sub-Total	463,144	704,828	52.18%	20,000	0	-100.00%
Europe						
Austria	0	0	0.00%	726,460	551,120	-24.14%
Belgium	1,014,775	87,842	-91.34%	1,554,000	336,000	-78.38%
Denmark	0	0	0.00%	544,020	798,040	46.69%
France	44,092	44,092	0.00%	161,480	235,548	45.87%
Germany	11,257,983	12,119,528	7.65%	41,102,302	58,371,906	42.02%
Greece	411,710	881,748	114.17%	644,520	77,000	-88.05%
Italy	49,839,647	50,536,431	1.40%	4,980,491	4,127,299	-17.13%
Netherlands	2,644,087	2,182,558	-17.46%	11,284,862	11,710,907	3.78%
Norway	0	0	0.00%	986,628	880,815	-10.72%
Portugal	154,322	0	-100.00%	222,088	251,168	13.09%
Spain	18,507,662	18,309,772	-1.07%	22,432,348	23,371,378	4.19%
Sweden	86,020	0	-100.00%	1,241,600	881,600	-28.99%
Switzerland	20,000	0	-100.00%	1,001,130	551,025	-44.96%
U.K.	280,830	559,802	99.34%	9,500,193	9,338,691	-1.70%
Sub-Total	84,261,128	84,721,773	0.55%	96,382,122	111,482,497	15.67%
Middle East/Africa						
Algeria	3,304,881	5,907,036	78.74%	164,342	0	-100.00%
Bahrain	337,253	176,368	-47.70%	309,412	267,770	-13.46%
Egypt	1,762,802	2,354,416	33.56%	1,182,130	1,063,018	-10.08%
Iraq	925,932	1,631,432	76.19%	1,175,298	334,250	-71.56%
Israel	1,465,704	617,208	-57.89%	13,584,530	7,604,727	-44.02%
Jordan	1,824,844	705,380	-61.35%	3,499,226	1,765,703	-49.54%
Kuwait	19,292	0	-100.00%	1,380,647	944,998	-31.55%
Lebanon	7,062,896	1,557,614	-77.95%	168,046	-42,000	-124.99%
Morocco	8,238,179	5,602,176	-32.00%	0	0	0.00%
Pakistan	18,621,223	300,285	-98.39%	42,328	0	-100.00%
Qatar	30,313	16,534	-45.46%	419,850	413,465	-1.52%
Saudi Arabia	1,235,484	460,433	-62.73%	3,701,540	2,318,712	-37.36%
Tunisia	110,230	308,644	180.00%	22,046	64,328	191.79%
Turkey	87,590,605	90,806,854	3.67%	270,552	712,633	163.40%
U.A.E.	61,824,022	37,047,701	-40.08%	8,259,386	5,208,654	-36.94%
Sub-Total	194,353,660	147,492,081	-24.11%	34,179,333	20,656,258	-39.57%
Asia / Pacific Rim						
Australia	25,463	2,000	-92.15%	7,610,261	7,073,299	-7.06%
China	2,884,964	861,337	-70.14%	2,670,180	1,064,525	-60.13%
Hong Kong	4,867,349	275,355	-94.34%	1,696,108	912,360	-46.21%
India	13,975,614	17,879,377	27.93%	223,740	1,590,445	610.85%
Japan	0	0	0.00%	34,251,808	33,951,114	-0.88%
Korea	674,857	842,160	24.79%	24,884,651	22,452,896	-9.77%
Malaysia	0	0	0.00%	1,206,064	810,786	-32.77%
New Zealand	0	0	0.00%	1,661,513	1,463,665	-11.91%
Philippines	0	0	0.00%	360,500	376,950	4.56%
Singapore	220,460	264,552	20.00%	1,471,107	1,311,055	-10.88%
Taiwan	220,918	325,133	47.17%	6,256,592	5,824,186	-6.91%
Thailand	1,455,036	0	-100.00%	297,920	352,975	18.48%
Vietnam	12,443,671	14,312,009	15.01%	192,480	104,750	-45.58%
Sub-Total	36,768,332	34,761,923	-5.46%	82,782,924	77,289,006	-6.64%
Other	2,946,398	2,369,150	-19.59%	2,350,838	1,457,916	-37.98%
GRAND TOTAL	338,284,729	282,838,175	-16.39%	421,267,495	412,781,013	-2.01%
Domestic Total	16,148,352	10,428,515	-35.42%	190,193,863	187,028,610	-1.66%
Export Total	322,136,377	272,409,660	-15.44%	231,073,632	225,752,403	-2.30%

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
July 2019 / July 2020

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>July 2019</u>	<u>July 2020</u>	<u>% Change vs. Prior Year</u>	<u>July 2019</u>	<u>July 2020</u>	<u>% Change vs. Prior Year</u>
North America						
USA	119,580	102,355	-14.40%	16,260,372	15,361,544	-5.53%
Canada	30,500	9,409	-69.15%	1,514,150	1,257,395	-16.96%
Mexico	0	0	0.00%	0	24,500	0.00%
Sub-Total	150,080	111,764	-25.53%	17,774,522	16,643,439	-6.36%
Central & South America						
Chile	0	0	0.00%	0	0	0.00%
Ecuador	0	0	0.00%	0	0	0.00%
Sub-Total	0	0	0.00%	0	0	0.00%
Europe						
Austria	0	0	0.00%	41,760	84,000	101.15%
Belgium	0	0	0.00%	0	0	0.00%
Denmark	0	0	0.00%	0	42,000	0.00%
France	0	0	0.00%	64,240	37,620	-41.44%
Germany	264,000	176,000	-33.33%	259,980	1,050,500	304.07%
Greece	0	0	0.00%	0	0	0.00%
Italy	0	0	0.00%	42,000	42,000	0.00%
Netherlands	0	0	0.00%	745,204	756,653	1.54%
Norway	0	0	0.00%	56,000	114,375	104.24%
Portugal	0	0	0.00%	0	0	0.00%
Spain	0	66,092	0.00%	680,694	360,271	-47.07%
Sweden	0	0	0.00%	84,000	42,000	-50.00%
Switzerland	0	0	0.00%	84,000	0	-100.00%
U.K.	0	150,491	0.00%	896,189	1,145,276	27.79%
Sub-Total	264,000	392,583	48.71%	2,954,067	3,674,695	24.39%
Middle East/Africa						
Algeria	88,184	0	-100.00%	0	0	0.00%
Bahrain	0	0	0.00%	39,600	0	-100.00%
Egypt	0	0	0.00%	14,720	39,600	169.02%
Iraq	0	0	0.00%	0	0	0.00%
Israel	0	0	0.00%	285,000	510,640	79.17%
Jordan	0	0	0.00%	0	0	0.00%
Kuwait	0	0	0.00%	0	0	0.00%
Lebanon	0	0	0.00%	0	0	0.00%
Morocco	0	0	0.00%	0	0	0.00%
Pakistan	0	44,000	0.00%	0	0	0.00%
Qatar	0	0	0.00%	0	0	0.00%
Saudi Arabia	0	0	0.00%	0	74,800	0.00%
Tunisia	0	0	0.00%	0	0	0.00%
Turkey	703,266	352,000	-49.95%	19,530	92,037	371.26%
U.A.E.	-88,184	1,923,601	2281.35%	83,998	163,994	95.24%
Sub-Total	703,266	2,319,601	229.83%	442,848	881,071	98.96%
Asia / Pacific Rim						
Australia	0	0	0.00%	569,568	755,040	32.56%
China	0	0	0.00%	212,900	0	-100.00%
Hong Kong	0	0	0.00%	164,080	61,800	-62.34%
India	0	370,305	0.00%	0	120,080	0.00%
Japan	0	0	0.00%	911,823	760,980	-16.54%
Korea	0	0	0.00%	573,790	1,097,210	91.22%
Malaysia	0	0	0.00%	0	81,467	0.00%
New Zealand	0	0	0.00%	103,000	134,350	30.44%
Philippines	0	0	0.00%	25,000	64,500	158.00%
Singapore	0	0	0.00%	84,135	60,000	-28.69%
Taiwan	0	0	0.00%	0	193,664	0.00%
Thailand	0	0	0.00%	48,430	40,000	-17.41%
Vietnam	19,676	0	-100.00%	0	0	0.00%
Sub-Total	19,676	370,305	1782.01%	2,692,726	3,369,091	25.12%
Other	0	88,184	0.00%	102,360	44,070	-56.95%
GRAND TOTAL	1,137,022	3,282,437	188.69%	23,966,523	24,612,366	2.69%
Domestic Total	119,580	102,355	-14.40%	16,260,372	15,361,544	-5.53%
Export Total	1,017,442	3,180,082	212.56%	7,706,151	9,250,822	20.04%