

California Walnut Board

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An Equal Opportunity Employer and Provider

**FINAL****MONTHLY MANAGEMENT REPORT**

Wednesday, October 7, 2020

August Shipments**Inshell (1000 pounds)**

	<u>2018/19 Marketing Year</u>		<u>2019/20 Marketing Year</u>	
	<u>August 2019</u>	9/1/2018 to <u>8/31/2019</u>	<u>August 2020</u>	9/1/2019 to <u>8/31/2020</u>
Domestic	253	16,402	130	10,559
Export	<u>305</u>	<u>322,441</u>	<u>1,024</u>	<u>273,434</u>
Total	558	338,843	1,154	283,993

Shelled (1000 pounds)

	<u>2018/19 Marketing Year</u>		<u>2019/20 Marketing Year</u>	
	<u>August 2019</u>	9/1/2018 to <u>8/31/2019</u>	<u>August 2020</u>	9/1/2019 to <u>8/31/2020</u>
Domestic	17,133	207,327	14,920	201,949
Export	<u>7,181</u>	<u>238,254</u>	<u>9,677</u>	<u>235,441</u>
Total	24,314	445,581	24,598	437,390

Inshell Equivalent Tonnage*

	<u>2018/19 Marketing Year</u>		<u>2019/20 Marketing Year</u>	
	<u>August 2019</u>	9/1/2018 to <u>8/31/2019</u>	<u>August 2020</u>	9/1/2019 to <u>8/31/2020</u>
Domestic	19,508	242,734	17,577	242,309
Export	<u>8,275</u>	<u>430,739</u>	<u>11,871</u>	<u>413,056</u>
Total	27,784	673,473	29,448	655,365

USDA domestic purchase commitments total 9,856,512 pounds for the 2019/20 crop year.

Final walnut receipts for 2019/2020 as reported by handlers on the

December 31, 2019 Crop Acquisition Report = 650,730 tons

*2018/19 shellout rate 44.2 -- 2019/20 shellout rate 42.6

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE
09/01/2019 - 08/31/2020

	<u>Inshell Pounds</u>		FINAL	<u>Shelled Pounds</u>		<u>% Change vs. Prior Year</u>
	<u>2018/19</u>	<u>2019/20</u>	<u>% Change vs. Prior Year</u>	<u>2018/19</u>	<u>2019/20</u>	
North America						
USA	16,401,623	10,558,929	-35.62%	207,327,218	201,949,024	-2.59%
Canada	3,239,235	2,211,971	-31.71%	16,678,714	16,361,546	-1.90%
Mexico	171,080	168,184	-1.69%	41,675	71,800	72.29%
Sub-Total	19,811,938	12,939,084	-34.69%	224,047,607	218,382,370	-2.53%
Central & South America						
Chile	440,644	704,828	59.95%	0	0	0.00%
Ecuador	22,500	0	-100.00%	20,000	0	-100.00%
Sub-Total	463,144	704,828	52.18%	20,000	0	-100.00%
Europe						
Austria	0	0	0.00%	726,460	593,120	-18.35%
Belgium	1,014,775	87,842	-91.34%	1,554,000	336,000	-78.38%
Denmark	0	0	0.00%	628,020	880,040	40.13%
France	44,092	44,092	0.00%	161,480	235,548	45.87%
Germany	11,257,983	12,119,528	7.65%	41,550,802	60,513,606	45.64%
Greece	411,710	881,748	114.17%	644,520	35,000	-94.57%
Italy	49,839,647	50,536,431	1.40%	4,980,491	4,169,299	-16.29%
Netherlands	2,644,087	2,182,558	-17.46%	12,039,882	12,209,447	1.41%
Norway	0	0	0.00%	986,628	904,020	-8.37%
Portugal	154,322	0	-100.00%	222,088	293,168	32.01%
Spain	18,507,662	18,486,140	-0.12%	22,818,755	23,588,570	3.37%
Sweden	86,020	0	-100.00%	1,367,600	923,600	-32.47%
Switzerland	20,000	0	-100.00%	1,193,130	593,025	-50.30%
U.K.	343,111	563,802	64.32%	10,047,312	9,899,857	-1.47%
Sub-Total	84,323,409	84,902,141	0.69%	98,921,168	115,174,300	16.43%
Middle East/Africa						
Algeria	3,304,881	5,907,036	78.74%	164,342	0	-100.00%
Bahrain	337,253	176,368	-47.70%	309,412	305,770	-1.18%
Egypt	1,762,802	2,354,416	33.56%	1,182,130	1,085,018	-8.22%
Iraq	925,932	1,631,432	76.19%	1,175,298	334,250	-71.56%
Israel	1,465,704	735,868	-49.79%	13,666,030	7,933,302	-41.95%
Jordan	1,824,844	705,380	-61.35%	3,499,226	1,765,703	-49.54%
Kuwait	19,292	0	-100.00%	1,419,367	944,998	-33.42%
Lebanon	7,062,896	1,557,614	-77.95%	168,046	-42,000	-124.99%
Morocco	8,238,179	5,602,176	-32.00%	0	0	0.00%
Pakistan	18,621,223	344,377	-98.15%	42,328	0	-100.00%
Qatar	30,313	16,534	-45.46%	419,850	413,465	-1.52%
Saudi Arabia	1,235,484	460,433	-62.73%	3,701,540	2,358,752	-36.28%
Tunisia	110,230	308,644	180.00%	22,046	64,328	191.79%
Turkey	87,590,605	90,939,038	3.82%	477,552	712,633	49.23%
U.A.E.	62,000,206	37,532,161	-39.46%	8,420,654	5,499,802	-34.69%
Sub-Total	194,529,844	148,271,477	-23.78%	34,667,821	21,376,021	-38.34%
Asia / Pacific Rim						
Australia	25,463	2,000	-92.15%	7,913,641	7,798,034	-1.46%
China	2,884,964	861,337	-70.14%	2,709,180	1,143,525	-57.79%
Hong Kong	4,867,349	275,355	-94.34%	1,777,908	973,542	-45.24%
India	13,975,614	17,879,377	27.93%	223,740	1,590,445	610.85%
Japan	0	0	0.00%	35,433,115	35,269,486	-0.46%
Korea	674,857	842,160	24.79%	25,586,821	23,117,566	-9.65%
Malaysia	0	0	0.00%	1,249,639	939,686	-24.80%
New Zealand	0	0	0.00%	1,817,513	1,705,263	-6.18%
Philippines	0	0	0.00%	360,500	418,950	16.21%
Singapore	220,460	264,552	20.00%	1,520,107	1,412,361	-7.09%
Taiwan	220,918	325,133	47.17%	6,428,017	6,172,909	-3.97%
Thailand	1,455,036	0	-100.00%	297,920	352,975	18.48%
Vietnam	12,443,671	14,312,009	15.01%	192,480	104,750	-45.58%
Sub-Total	36,768,332	34,761,923	-5.46%	85,510,581	80,999,492	-5.28%
Other	2,946,398	2,413,150	-18.10%	2,414,198	1,457,916	-39.61%
GRAND TOTAL	338,843,065	283,992,603	-16.19%	445,581,375	437,390,099	-1.84%
Domestic Total	16,401,623	10,558,929	-35.62%	207,327,218	201,949,024	-2.59%
Export Total	322,441,442	273,433,674	-15.20%	238,254,157	235,441,075	-1.18%

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION

August 2019 / August 2020

FINAL

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2019</u>	<u>2020</u>	<u>% Change vs. Prior Year</u>	<u>2019</u>	<u>2020</u>	<u>% Change vs. Prior Year</u>
North America						
USA	253,271	130,414	-48.51%	17,133,355	14,920,414	-12.92%
Canada	66,600	20,250	-69.59%	1,361,974	1,548,820	13.72%
Mexico	0	0	0.00%	0	17,800	0.00%
Sub-Total	319,871	150,664	-52.90%	18,495,329	16,487,034	-10.86%
Central & South America						
Chile	0	0	0.00%	0	0	0.00%
Ecuador	0	0	0.00%	0	0	0.00%
Sub-Total	0	0	0.00%	0	0	0.00%
Europe						
Austria	0	0	0.00%	0	42,000	0.00%
Belgium	0	0	0.00%	0	0	0.00%
Denmark	0	0	0.00%	84,000	82,000	-2.38%
France	0	0	0.00%	0	0	0.00%
Germany	0	0	0.00%	448,500	2,099,700	368.16%
Greece	0	0	0.00%	0	0	0.00%
Italy	0	0	0.00%	0	42,000	0.00%
Netherlands	0	0	0.00%	755,020	498,540	-33.97%
Norway	0	0	0.00%	0	23,205	0.00%
Portugal	0	0	0.00%	0	42,000	0.00%
Spain	0	176,368	0.00%	386,407	217,192	-43.79%
Sweden	0	0	0.00%	126,000	42,000	-66.67%
Switzerland	0	0	0.00%	192,000	42,000	-78.13%
U.K.	62,281	4,000	-93.58%	547,119	561,166	2.57%
Sub-Total	62,281	180,368	189.60%	2,539,046	3,691,803	45.40%
Middle East/Africa						
Algeria	0	0	0.00%	0	0	0.00%
Bahrain	0	0	0.00%	0	38,000	0.00%
Egypt	0	0	0.00%	0	22,000	0.00%
Iraq	0	0	0.00%	0	0	0.00%
Israel	0	118,660	0.00%	81,500	328,575	303.16%
Jordan	0	0	0.00%	0	0	0.00%
Kuwait	0	0	0.00%	38,720	0	-100.00%
Lebanon	0	0	0.00%	0	0	0.00%
Morocco	0	0	0.00%	0	0	0.00%
Pakistan	0	44,092	0.00%	0	0	0.00%
Qatar	0	0	0.00%	0	0	0.00%
Saudi Arabia	0	0	0.00%	0	40,040	0.00%
Tunisia	0	0	0.00%	0	0	0.00%
Turkey	0	132,184	0.00%	207,000	0	-100.00%
U.A.E.	176,184	484,460	174.97%	161,268	291,148	80.54%
Sub-Total	176,184	779,396	342.38%	488,488	719,763	47.35%
Asia / Pacific Rim						
Australia	0	0	0.00%	303,380	724,735	138.89%
China	0	0	0.00%	39,000	79,000	102.56%
Hong Kong	0	0	0.00%	81,800	61,182	-25.21%
India	0	0	0.00%	0	0	0.00%
Japan	0	0	0.00%	1,181,307	1,318,372	11.60%
Korea	0	0	0.00%	702,170	664,670	-5.34%
Malaysia	0	0	0.00%	43,575	128,900	195.81%
New Zealand	0	0	0.00%	156,000	241,598	54.87%
Philippines	0	0	0.00%	0	42,000	0.00%
Singapore	0	0	0.00%	49,000	101,306	106.75%
Taiwan	0	0	0.00%	171,425	337,492	96.87%
Thailand	0	0	0.00%	0	0	0.00%
Vietnam	0	0	0.00%	0	0	0.00%
Sub-Total	0	0	0.00%	2,727,657	3,699,255	35.62%
Other	0	44,000	0.00%	63,360	0	-100.00%
GRAND TOTAL	558,336	1,154,428	106.76%	24,313,880	24,597,855	1.17%
Domestic Total	253,271	130,414	-48.51%	17,133,355	14,920,414	-12.92%
Export Total	305,065	1,024,014	235.67%	7,180,525	9,677,441	34.77%