

California Walnut Board

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An Equal Opportunity Employer and Provider



MONTHLY SHIPMENT REPORT

Wednesday, November 10, 2021

October Shipments

Inshell (1000 pounds)

| | <u>2020/21 Marketing Year</u> | | <u>2021/22 Marketing Year</u> | |
|----------|-------------------------------|-------------------|-------------------------------|-------------------|
| | | 9/1/2020 to | | 9/1/2021 to |
| | <u>October 2020</u> | <u>10/31/2020</u> | <u>October 2021</u> | <u>10/31/2021</u> |
| Domestic | 4,898 | 5,767 | 3,326 | 3,750 |
| Export | <u>95,049</u> | <u>100,157</u> | <u>49,957</u> | <u>55,816</u> |
| Total | 99,947 | 105,923 | 53,283 | 59,566 |

Shelled (1000 pounds)

| | <u>2020/21 Marketing Year</u> | | <u>2021/22 Marketing Year</u> | |
|----------|-------------------------------|-------------------|-------------------------------|-------------------|
| | | 9/1/2020 to | | 9/1/2021 to |
| | <u>October 2020</u> | <u>10/31/2020</u> | <u>October 2021</u> | <u>10/31/2021</u> |
| Domestic | 23,371 | 41,493 | 20,767 | 39,775 |
| Export | <u>24,764</u> | <u>29,900</u> | <u>20,781</u> | <u>28,680</u> |
| Total | 48,135 | 71,393 | 41,547 | 68,455 |

Inshell Equivalent Tonnage*

| | <u>2020/21 Marketing Year</u> | | <u>2021/22 Marketing Year</u> | |
|----------|-------------------------------|-------------------|-------------------------------|-------------------|
| | | 9/1/2020 to | | 9/1/2021 to |
| | <u>October 2020</u> | <u>10/31/2020</u> | <u>October 2021</u> | <u>10/31/2021</u> |
| Domestic | 28,591 | 49,296 | 25,315 | 47,177 |
| Export | <u>75,225</u> | <u>83,523</u> | <u>48,646</u> | <u>60,573</u> |
| Total | 103,816 | 132,819 | 73,962 | 107,750 |

Walnut receipts as reported by handlers as of October 31, 2021 = 564,714 tons

2020/21 shellout rate 44.7 – 2021/22 shellout rate 43.9

Purchase Commitments for October are 41,471,625 inshell and 109,350,548 shelled pounds.

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE
9/1/2021 - 10/31/2021

| | <u>Inshell Pounds</u> | | | <u>Shelled Pounds</u> | | |
|------------------------------------|-----------------------|-------------------|------------------------------------|-----------------------|-------------------|------------------------------------|
| | <u>2020/21</u> | <u>2021/22</u> | <u>% Change vs. Prior Year</u> | <u>2020/21</u> | <u>2021/22</u> | <u>% Change vs. Prior Year</u> |
| North America | | | | | | |
| USA | 5,766,773 | 3,749,817 | -34.98% | 41,493,030 | 39,775,039 | -4.14% |
| Canada | 1,981,447 | 1,299,609 | -34.41% | 2,661,789 | 2,801,934 | 5.27% |
| Mexico | 61,958 | 42,000 | -32.21% | 0 | 0 | 0.00% |
| Sub-Total | 7,810,178 | 5,091,426 | -34.81% | 44,154,819 | 42,576,973 | -3.57% |
| Central & South America | | | | | | |
| Chile | 0 | 88,184 | 0.00% | 0 | 0 | 0.00% |
| Ecuador | 0 | 0 | 0.00% | 0 | 0 | 0.00% |
| Sub-Total | 0 | 88,184 | 0.00% | 0 | 0 | 0.00% |
| Europe | | | | | | |
| Austria | 0 | 0 | 0.00% | 157,440 | 209,760 | 33.23% |
| Belgium | 88,184 | 88,184 | 0.00% | 0 | 0 | 0.00% |
| Denmark | 0 | 0 | 0.00% | 280,020 | 81,900 | -70.75% |
| France | 0 | 0 | 0.00% | 0 | 21,000 | 0.00% |
| Germany | 6,590,690 | 5,669,140 | -13.98% | 7,670,686 | 7,555,910 | -1.50% |
| Greece | 522,840 | 308,644 | -40.97% | 46,250 | 0 | -100.00% |
| Italy | 24,407,732 | 17,311,276 | -29.07% | 213,270 | 85,998 | -59.68% |
| Netherlands | 753,973 | 1,669,985 | 121.49% | 1,819,051 | 989,195 | -45.62% |
| Norway | 0 | 0 | 0.00% | 22,046 | 0 | -100.00% |
| Portugal | 0 | 0 | 0.00% | 0 | 42,000 | 0.00% |
| Spain | 8,077,616 | 6,420,700 | -20.51% | 3,430,749 | 4,876,671 | 42.15% |
| Sweden | 44,092 | 0 | -100.00% | 218,040 | 126,000 | -42.21% |
| Switzerland | 0 | 0 | 0.00% | 167,950 | 84,240 | -49.84% |
| U.K. | 0 | 22,046 | 0.00% | 1,251,718 | 964,238 | -22.97% |
| Sub-Total | 40,485,127 | 31,489,975 | -22.22% | 15,277,220 | 15,036,912 | -1.57% |
| Middle East/Africa | | | | | | |
| Algeria | 2,469,192 | 88,184 | -96.43% | 0 | 0 | 0.00% |
| Bahrain | 44,092 | 44,092 | 0.00% | 0 | 0 | 0.00% |
| Egypt | 749,564 | 308,644 | -58.82% | 36,960 | 0 | -100.00% |
| Iraq | 132,288 | 0 | -100.00% | 0 | 0 | 0.00% |
| Israel | 352,736 | 132,276 | -62.50% | 1,368,537 | 1,164,309 | -14.92% |
| Jordan | 88,184 | 0 | -100.00% | 25,000 | 209,190 | 736.76% |
| Kuwait | 0 | 0 | 0.00% | 0 | 0 | 0.00% |
| Lebanon | 619,712 | 44,092 | -92.89% | 0 | 0 | 0.00% |
| Morocco | 1,146,392 | 220,460 | -80.77% | 0 | 0 | 0.00% |
| Pakistan | 2,304,128 | 0 | -100.00% | 0 | 0 | 0.00% |
| Qatar | 0 | 0 | 0.00% | 42,328 | 0 | -100.00% |
| Saudi Arabia | 133,184 | 0 | -100.00% | 40,040 | 0 | -100.00% |
| Tunisia | 0 | 0 | 0.00% | 22,046 | 0 | -100.00% |
| Turkey | 27,217,144 | 16,381,137 | -39.81% | 126,328 | 115,817 | -8.32% |
| UAE | 11,156,168 | 2,637,859 | -76.36% | 1,045,520 | 169,005 | -83.84% |
| Sub-Total | 46,412,784 | 19,856,744 | -57.22% | 2,706,759 | 1,658,321 | -38.73% |
| Asia/Pacific Rim | | | | | | |
| Australia | 0 | 0 | 0.00% | 1,360,810 | 1,183,250 | -13.05% |
| China | 617,104 | 220,460 | -64.28% | 12,300 | 42,000 | 241.46% |
| Hong Kong | 44,092 | 0 | -100.00% | 49,000 | 49,500 | 1.02% |
| India | 7,775,772 | 264,552 | -96.60% | 662,007 | 0 | -100.00% |
| Japan | 0 | 0 | 0.00% | 1,625,002 | 4,309,573 | 165.20% |
| Korea | 0 | 0 | 0.00% | 3,597,110 | 2,884,104 | -19.82% |
| Malaysia | 0 | 0 | 0.00% | 121,748 | 21,500 | -82.34% |
| New Zealand | 0 | 0 | 0.00% | 252,000 | 28,000 | -88.89% |
| Philippines | 0 | 0 | 0.00% | 145,392 | 109,000 | -25.03% |
| Singapore | 44,092 | 0 | -100.00% | 176,120 | 61,000 | -65.36% |
| Taiwan | 44,092 | 22,046 | -50.00% | 881,953 | 50,800 | -94.24% |
| Thailand | 0 | 0 | 0.00% | 0 | 42,000 | 0.00% |
| Vietnam | 1,389,930 | 1,863,065 | 34.04% | 42,240 | 0 | -100.00% |
| Sub-Total | 9,915,082 | 2,370,123 | -76.10% | 8,925,682 | 8,780,727 | -1.62% |
| Other | 1,300,124 | 669,752 | -48.49% | 328,141 | 401,803 | 22.45% |
| GRAND TOTAL | 105,923,295 | 59,566,204 | -43.76% | 71,392,621 | 68,454,736 | -4.12% |
| Domestic Total | 5,766,773 | 3,749,817 | -34.98% | 41,493,030 | 39,775,039 | -4.14% |
| Export Total | 100,156,522 | 55,816,387 | -44.27% | 29,899,591 | 28,679,697 | -4.08% |

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
October 2020 / October 2021

| | <u>Inshell Pounds</u> | | | <u>Shelled Pounds</u> | | |
|------------------------------------|-----------------------|---------------------|------------------------------------|-----------------------|---------------------|------------------------------------|
| | <u>October 2020</u> | <u>October 2021</u> | <u>% Change vs. Prior Year</u> | <u>October 2020</u> | <u>October 2021</u> | <u>% Change vs. Prior Year</u> |
| North America | | | | | | |
| USA | 4,898,174 | 3,325,907 | -32.10% | 23,371,280 | 20,766,880 | -11.14% |
| Canada | 1,933,380 | 1,253,209 | -35.18% | 1,524,970 | 1,554,584 | 1.94% |
| Mexico | 61,958 | 42,000 | -32.21% | 0 | 0 | 0.00% |
| Sub-Total | 6,893,512 | 4,621,116 | -32.96% | 24,896,250 | 22,321,464 | -10.34% |
| Central & South America | | | | | | |
| Chile | 0 | 88,184 | 0.00% | 0 | 0 | 0.00% |
| Ecuador | 0 | 0 | 0.00% | 0 | 0 | 0.00% |
| Sub-Total | 0 | 88,184 | 0.00% | 0 | 0 | 0.00% |
| Europe | | | | | | |
| Austria | 0 | 0 | 0.00% | 115,440 | 83,760 | -27.44% |
| Belgium | 88,184 | 88,184 | 0.00% | 0 | 0 | 0.00% |
| Denmark | 0 | 0 | 0.00% | 166,020 | 0 | -100.00% |
| France | 0 | 0 | 0.00% | 0 | 0 | 0.00% |
| Germany | 6,063,350 | 5,448,680 | -10.14% | 6,765,040 | 6,967,910 | 3.00% |
| Greece | 522,840 | 308,644 | -40.97% | 46,250 | 0 | -100.00% |
| Italy | 23,194,100 | 15,252,230 | -34.24% | 213,270 | 44,000 | -79.37% |
| Netherlands | 665,789 | 1,669,985 | 150.83% | 1,654,326 | 607,195 | -63.30% |
| Norway | 0 | 0 | 0.00% | 22,046 | 0 | -100.00% |
| Portugal | 0 | 0 | 0.00% | 0 | 42,000 | 0.00% |
| Spain | 6,415,286 | 5,627,028 | -12.29% | 3,094,749 | 3,461,641 | 11.86% |
| Sweden | 44,092 | 0 | -100.00% | 176,040 | 126,000 | -28.43% |
| Switzerland | 0 | 0 | 0.00% | 167,950 | 84,240 | -49.84% |
| U.K. | 0 | 0 | 0.00% | 1,000,978 | 548,010 | -45.25% |
| Sub-Total | 36,993,641 | 28,394,751 | -23.24% | 13,422,109 | 11,964,756 | -10.86% |
| Middle East/Africa | | | | | | |
| Algeria | 2,469,192 | 88,184 | -96.43% | 0 | 0 | 0.00% |
| Bahrain | 44,092 | 44,092 | 0.00% | 0 | 0 | 0.00% |
| Egypt | 749,564 | 308,644 | -58.82% | 0 | 0 | 0.00% |
| Iraq | 132,288 | 0 | -100.00% | 0 | 0 | 0.00% |
| Israel | 352,736 | 132,276 | -62.50% | 1,245,537 | 941,309 | -24.43% |
| Jordan | 88,184 | 0 | -100.00% | 25,000 | 125,190 | 400.76% |
| Kuwait | 0 | 0 | 0.00% | 0 | 0 | 0.00% |
| Lebanon | 619,712 | 44,092 | -92.89% | 0 | 0 | 0.00% |
| Morocco | 1,146,392 | 220,460 | -80.77% | 0 | 0 | 0.00% |
| Pakistan | 2,304,128 | 0 | -100.00% | 0 | 0 | 0.00% |
| Qatar | 0 | 0 | 0.00% | 42,328 | 0 | -100.00% |
| Saudi Arabia | 133,184 | 0 | -100.00% | 40,040 | 0 | -100.00% |
| Tunisia | 0 | 0 | 0.00% | 22,046 | 0 | -100.00% |
| Turkey | 25,983,028 | 13,800,342 | -46.89% | 84,328 | 0 | -100.00% |
| UAE | 11,156,168 | 2,509,882 | -77.50% | 923,112 | 169,005 | -81.69% |
| Sub-Total | 45,178,668 | 17,147,972 | -62.04% | 2,382,391 | 1,235,504 | -48.14% |
| Asia/Pacific Rim | | | | | | |
| Australia | 0 | 0 | 0.00% | 1,084,810 | 847,500 | -21.88% |
| China | 617,104 | 220,460 | -64.28% | 12,300 | 42,000 | 241.46% |
| Hong Kong | 44,092 | 0 | -100.00% | 24,500 | 49,500 | 102.04% |
| India | 7,609,104 | 264,552 | -96.52% | 625,927 | 0 | -100.00% |
| Japan | 0 | 0 | 0.00% | 960,147 | 2,759,373 | 187.39% |
| Korea | 0 | 0 | 0.00% | 3,158,258 | 1,827,840 | -42.13% |
| Malaysia | 0 | 0 | 0.00% | 63,850 | 21,500 | -66.33% |
| New Zealand | 0 | 0 | 0.00% | 164,000 | 0 | -100.00% |
| Philippines | 0 | 0 | 0.00% | 120,332 | 25,000 | -79.22% |
| Singapore | 44,092 | 0 | -100.00% | 176,120 | 61,000 | -65.36% |
| Taiwan | 44,092 | 22,046 | -50.00% | 717,965 | 50,800 | -92.92% |
| Thailand | 0 | 0 | 0.00% | 0 | 42,000 | 0.00% |
| Vietnam | 1,389,930 | 1,863,065 | 34.04% | 42,240 | 0 | -100.00% |
| Sub-Total | 9,748,414 | 2,370,123 | -75.69% | 7,150,449 | 5,726,513 | -19.91% |
| Other | 1,132,574 | 660,552 | -41.68% | 284,141 | 299,212 | 5.30% |
| GRAND TOTAL | 99,946,809 | 53,282,698 | -46.69% | 48,135,340 | 41,547,449 | -13.69% |
| Domestic Total | 4,898,174 | 3,325,907 | -32.10% | 23,371,280 | 20,766,880 | -11.14% |
| Export Total | 95,048,635 | 49,956,791 | -47.44% | 24,764,060 | 20,780,569 | -16.09% |